



# BUREAU DE SOUTIEN À L'ENTREPRENEURIAT

2022



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- ☐ Polytechnique's entrepreneurship strategic positioning
- ☐ Bureau de Soutien à l'entrepreneuriat



# Entrepreneurship: at the heart of the student's intentions

70%

are thinking about creating their company (1)

(1) Results of a 2021 survey administered by BCG and PolyMonde among 250 of Polytechnique's students (32% answered yes; 36% answered maybe). In the 2019 winter survey polling 1200 students, the results were closer to 80% (36% answered yes; 44%: answered maybe).



## Polytechnique's entrepreneurship strategic positioning

#### FROM REFLEXION TO IMPACT **OUR VISION** We support our entrepreneurs and future technological **OUR PURPOSE** champions from the very beginning Developing Raising Rallying Financing **PILLARS** entrepreneurship skills entrepreneurship research plan awareness Direction of Student bodies Classes and training Interventure Research, Axelys Bureau de soutien à l'entrepreneuriat

### Support level

We get involved at the first stage, from raising awareness to first sells.

### Target audience

- 1. Students are our first priority
- **2. Researchers** and other members of Polytechnique's community
- 3. Entrepreneurs outside of Polytechnique

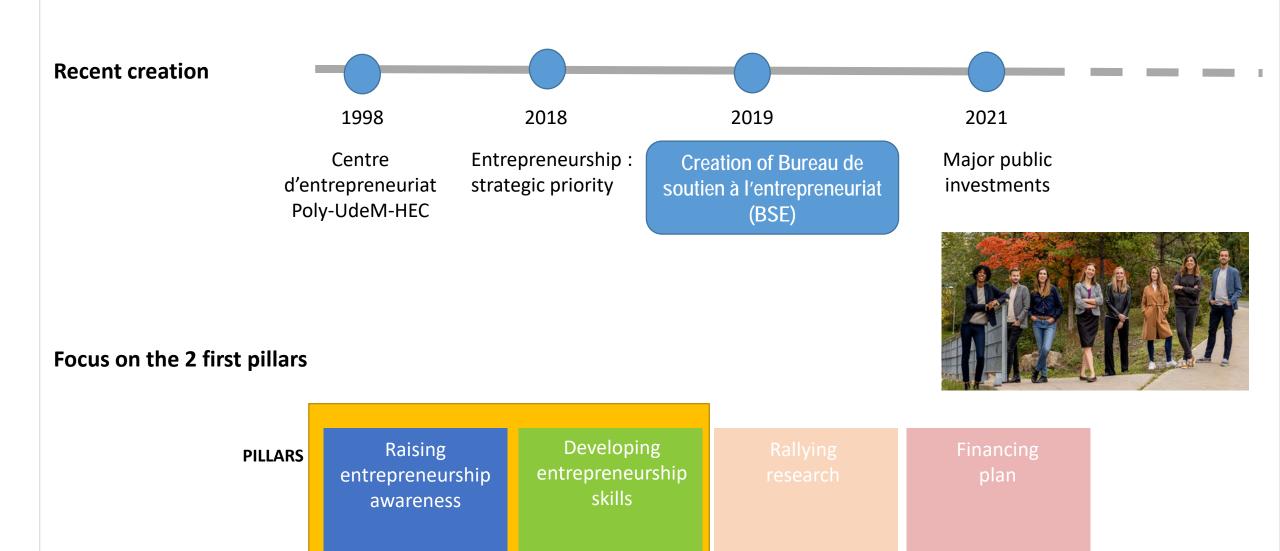
2022-09-20



# Bureau de soutien en entrepreneuriat



## About us : Bureau de soutien à l'entrepreneuriat



# Our vision of the entrepreneurship funnel

PILLARS

Raising entrepreneu rship awareness

Developing entrepreneurs hip skills

Rallying researc Financing plan

## **Entrepreneurship funnel** Type of support How Presentations in classes. Raise awareness > Discovery workshops, entrepreneur One to many panels Major events > Academic courses Support program > Internship Skill > Extracurricular program development Post-program support (mentoring, expert Customized support, coaching) One to one support

2022-09-20



# This year...

Supported entrepreneurs + 150 70 Projects Extracurricular Entrepreneurship 6 **Programs** 

1200

Students reached by awareness efforts





# What is a support program?

# Call for applications



- Themed workshops : 1-2 times/week
- One on one coaching: bi-weekly
- Personalized connections with
  - Polytechnique's experts and research labs
  - Potentials partners

## Our program



## Student program \*

- **General program** (20-30 projects)
- Lab-to-Market program: valorization of technologies (3 projects)

## Sector-specific program open to all of Quebec's entrepreneurs

- Clean tech program (15 projects) 2021-2022
- Cybersecurity program (10 projects) 2021-2022

\* Participation to those programs can be credited as internship



# Zoom in: Lab-to-Market program (internship)



**Annie Ross** 





**Jason Taveres** 





Frédéric Leblond



**Selected projects** 

9 interns 3 multidisciplinary team; 3 different techs







# Zoom in : Sector-specific **program** Cybersecurity (2021-2022)

### **Extented team**



Researchers
Polytechnique
Montréal



Pascal Fortin
Entrepreneur-in-residence
Former CEO GoSecure
KPMG Associate

#### **Partners**



















**Selected projects** 

9 selected projects (35 candidates)
6 of those have their project leader within Polytechnique

# VOIR DANS CHAQUE IDÉE

LA FORCE QUI PEUT CHANGER LE MONDE Contact:
Cléo Ascher, Head of
Bureau de soutien à
l'entrepreneuriat
Cleo.ascher@polymtl.ca





# Courses and academic programs in entrepreneurship



### **Optional courses**

- How to become a technology entrepreneur
- New products development
- Technology management
- Innovation management
- Financing a project
- New product commercialisation
- 0 ..

#### Microprogramme

• Engeniering and technology entrepreneurship

#### Master